Programme of "Design and management of inter-organizational networks"		
LM-77 (2nd Cycle degree in Administration Economics and Finance) 1st year, 2nd semester		
Number of ECTS credits: 9 (63h)		
Teacher: Lucio Biggiero		
1	Course objectives	THE PURPOSE OF THIS COURSE IS TO PROVIDE STUDENTS WITH THE TOOLS OF STRATEGIC, ECONOMIC, AND ORGANIZATIONAL ANALYSIS OF INTER-ORGANIZATIONAL NETWORKS, REFLECTING THE WAY IN WHICH STRUCTURAL, ECONOMIC, RELATIONAL, AND SOCIO-COGNITIVE CHARACTERISTICS IMPACT ON THE COMPETITIVENESS OF INDIVIDUAL ORGANIZATIONS AND THE NETWORKS THEY FORM. INTER-FIRM NETWORKS ARE JUST ONE TYPE AMONG THE MANY - DISTRICTS AND INDUSTRIAL CLUSTERS, NETWORKS OF VARIOUS KINDS, COLLABORATIVE NETWORKS FOR RESEARCH AND DEVELOPMENT, SUPPLY CHAIN MANAGEMENT, ETC IN ORDER TO SHOW A BROAD OVERVIEW OF THE TOPIC, THE COURSE TRACES THE PECULIARITIES OF THE DIFFERENT STRANDS OF RESEARCH THAT HAVE DEALT WITH INTERORGANIZATIONAL NETWORKS. FURTHER, THROUGH AN INTRODUCTION TO SOCIAL NETWORK ANALYSIS THE COURSE PROVIDES A METHODOLOGY TO STUDY INTER-ORGANIZATIONAL NETWORKS IN A FORMAL AND QUANTITATIVE MANNER.
		TOPICS OF THE MODULE INCLUDE:
2	Course content and Learning outcomes (Dublin descriptors)	 OVERVIEW OF THE THEORETICAL BACKGROUNDS ON INTER-ORGANIZATIONAL NETWORKS IN ORGANIZATION SCIENCE FUNDAMENTAL CONCEPTS OF SOCIAL NETWORK ANALYSIS INDIVIDUAL ORGANIZATIONS AND INTER-ORGANIZATIONAL NETWORKS VIEWED AS COGNITIVE, SOCIAL AND ECONOMIC NETWORKS PROPERTIES OF INTER-ORGANIZATIONAL NETWORKS: DEGREE OF SELF-ORGANIZATION, LEARNING PROCESSES, COMPLEXITY TERRITORIAL INTER-ORGANIZATIONAL NETWORKS, LIKE INDUSTRIAL CLUSTERS AND DISTRICTS REPUTATION AND SUPPLY NETWORKS COLLABORATIVE, INNOVATION AND KNOWLEDGE NETWORKS DISCUSSION OF SCIENTIFIC PAPERS AND CASE STUDIES ON SUCCESSFUL COMPLETION OF THIS MODULE, THE STUDENT SHOULD HAVE PROFOUND KNOWLEDGE OF BASIC SOCIAL NETWORK ANALYSIS, HAVE ABILITY TO FRAME A TYPICAL PROBLEM OF MAKE-BUY-ALLY, UNDERSTAND AND EXPLAIN IN WHICH SENSE FUNDAMENTAL CONCEPTS AND PROBLEMS OF INTER-ORGANIZATIONAL NETWORKS BREAK-UP STANDARD INDUSTRIAL ECONOMICS; OUTLINE THE MAIN THEORIES DEALING WITH INTER-ORGANIZATIONAL NETWORKS, PROVIDE CONCRETE EXAMPLES OF THE MAIN ASPECTS OF INTER-ORGANIZATIONAL NETWORKS.
		THE STUDENT MUST HAVE COMPLETED THE FOLLOWING COURSES: BUSINESS ADMINISTRATION
3	Prerequisites and learning activities	(Organizzazione Aziendale), Strategy and Operations Management (Economia e Gestione delle Aziende Industriali). It is strongly recommended to follow the course of Industrial Economics (Economia Industriale).
4	Teaching methods and language	LECTURES AND EXERCISES. LANGUAGE: ITALIAN / ENGLISH STUDENTS ARE STRONGLY ENCOURAGED TO GIVE PRESENTATIONS OR MAKE PAPERS ON SOME TOPIC OF THE COURSE REF. TEXTBOOKS JOHN SCOTT (1991) SOCIAL NETWORK ANALYSIS: A HANDBOOK. (Ed. 2001). LONDON: SAGE KNOKE, D. (2012). ECONOMIC NETWORKS. CAMBRIDGE (UK): POLITY PRESS. ALTERNATIVELY, FOR ITALIAN STUDENTS: SCOTT J. (1997) L'ANALISI DELLE RETI SOCIALI. ROMA: CAROCCI SODA, G. (1998) RETI TRA IMPRESE. MODELLI E PROSPETTIVE PER UNA TEORIA DEL COORDINAMENTO. ROMA: CAROCCI.
5	Assessment methods and criteria	EVALUATION OF PRESENTATIONS OR PAPERS, PLUS WRITTEN EXAM.